

# THE *Eneabba*

WINTER 2020 ISSUE 1

## Welcome to Eneabba

### BROOKS HIRE'S FIRST NEWS BULLETIN

- Introducing Brooks Transport Service
- Mackay Branch Opens For Business
- Recap Our 40th Anniversary Celebration



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**BROOKS HIRE**





## **BROOKS HIRE**

### **CONTACT DETAILS**

Brooks Hire Service Head Office  
30 Coulton Way, Canning Vale WA 6155  
Phone: 1300 276 657  
Email: [sales@brookshire.com.au](mailto:sales@brookshire.com.au)  
[www.brookshire.com.au](http://www.brookshire.com.au)

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## *From the MD...*

G'day all, welcome to the first edition of 'The Eneabba', Brooks Hire's very own publication.

We thought it may be a good idea to start a quarterly news release outlining our company achievements, areas of improvement and the direction of the company. The publication will be distributed in print form and digitally. I hope you enjoy this edition and I welcome any feedback.

In this edition, we've covered the introduction of Brooks Transport, a new division of Brooks Hire Service. We will be expanding our business in more directions over the coming year. Keep your eyes peeled for our next business venture.

Brooks Hire continues to go from strength to strength. At this day in time we are the strongest we have ever been despite the COVID-19 pandemic. We are exposed to more markets than ever and have the best team of people to date.

Following steady growth in WA, we have split operations in the state into three regions - Perth, South Western and North Western. The South Western region comprises of Kalgoorlie, Bunbury and Albany. Trent Silver is now the Operations Manager of the South Western region. The North Western Region comprises of Newman, Karratha and Port Hedland. Steven Drage is now the Service Manager of the Perth and North Western regions.

I'd like to take this opportunity to thank all of our staff for your hard work and dedication to the success of Brooks Hire.

Stuart Brooks  
Managing Director

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# Welcome To Eneabba

## The humble beginnings of Brooks Hire Service

In 1970, at the tender age of 15, and with humble dreams of becoming an apprentice mechanic, Doug Brooks decided to venture out into the big wide world by himself. In 2020, he celebrated the 40th Anniversary of his nation-wide business, Brooks Hire Service. This is how a country boy from Katanning built a business empire from nothing but the shirt on his back.

Douglas Brooks started his working life on a farm in Pingrup, working seven days a week for a meagre \$13 pay cheque. With dreams of securing an apprenticeship in a mechanical trade, he decided to hitchhike to Bunbury where he found accommodation in a boarding house in Haig Street. After two weeks he was still unsuccessful in securing a job. Relaying his disappointment to a couple of surveyors who were boarding there, they encouraged him to try his luck in Perth. Now, Doug's mother had told him that Perth was 'a rough place' so he was hesitant to leave, but the surveyors reassured the young lad with a "you'll be right mate," and convinced him to travel with them the following day.

Upon arriving in Perth, Doug spent the weekend with some extended family members who lived in Balga. Not wanting to overstay his welcome, he hit the road in search of alternative accommodation. He began towards Perth until, at around 10pm, he saw a very appealing bus stop bench where he decided to bunker down for the night. At around 1am, after a couple of hours of broken sleep, he was awoken by a young lady hanging from the window of a passing car who yelled at him, "Hey ya f\*\*\*ing wanker!". "Jesus, Mum's right, this is a rough place," thought Doug who decided to move on.

Twenty minutes later Doug came across a caravan hire yard where he heard the relieving sound of an open caravan door swinging in the breeze. Separating him from a potential good night sleep, was a cyclone fence with three rows of barbed wire. "I can do that," he thought, and after scaling the fence Doug ventured inside the van, gave himself a quick wash and was soon sound asleep. As dawn broke the next morning, Doug awoke to the sound of early morning traffic on Wanneroo Road and thought he better make tracks. He peered out the caravan to make his dash, only to cast his eyes upon a large German Shepard guard dog casing out the van. Doug decide to wait another 10 - 15 minutes until the dog walked towards the other end of the yard. With a 20 metre head start, Doug opened the caravan door and bolted to the fence with the German Shepherd in hot pursuit. He barely made it to safety with the dog snapping viciously on the other side of the ring-lock fence. This was a real guard dog and he wasn't happy at all. Doug tried telling him he was a good dog, but he was not having a bar of it. This was the start of Doug's adventures in Perth.

Doug went on to find an apprenticeship at Tim's Motors on Scarborough Beach Road. At the time, he was earning \$16 per week as a first-year apprentice and paying \$10 per week repayments on a blue panel van. This left Doug with limited options for accommodation, so it was a no brainer to live in the car. As a second-year apprentice, his wage increased to \$22 per week, and it was during these tough years that Doug learned to budget. Those skills have come in handy with business.

When Tim's Motors lost a major contract with Sadliers, Doug found himself retrenched and in search of another job. He shortlisted Major Motors as a place he'd like to work so he plucked up the courage to go in and ask for a job. There he met a fellow by the name of Tony Morrey who told him, "Doug, if you haven't got a job in two weeks, come back and see us." Recognising a break when he saw one, Doug came out of there as happy as Larry and went surfing for two weeks. He came back two weeks later and said, "Tony, I haven't got a job," and that's how he got his first break. At this time, Doug was still living in his panel van and was always the first in to work in in the morning. The other guys couldn't work it out, how was Brooksy always the first one in? The truth was, he'd pull into the parking lot at 10pm, get the best parking spot and sleep there.



After about 6 months of this, management worked out what was going on and did a call around to see if anyone could offer the lad a bed. He ended up living in one of the mechanic's sheds for a while, and when his son moved out of home, he got offered the son's bedroom.

After finishing his apprenticeship with Major Motors, Doug took a position with Air Drill. It was here that he learned a bit about air compressors and hence, the first machine that he purchased was an air compressor. By this time Doug was working on Barrow Island for WAPET. With no business experience but plenty of ambition, Doug scrounged together every dollar he had to purchase two disassembled compressors, with the remainder of the bill being settled by bankcard.

Please direct enquiries to the above address or telephone		Account Number	Statement Date	Statement of Account	
PTH (09) 3223555	496 76 063 009286	26/03/79	Opening Balance	0.00	
Date	Reference No.	Details of Bankcard Transactions			
050379	490349	CROMMELINS AUSTRALIA LEEDERVILLE WA M		650.00	
* * * * * SAVE ON POSTAGE MAKE YOUR PAYMENT AT ANY BRANCH OF THE B&I BANK					
Opening Balance	Credit Charges	Stamp Duty	Purchases Credit Advances	Payments	Closing Balance
0.00	+0.00	+0.00	+650.00	+0.00	= 650.00
Credit Limit	Available Credit	Annual Percentage Rate	Monthly Periodic Rate	Due Date	Min. Payment Due
800.00	150.00	18.000	1.50000	20/04/79	32.00
See reverse side for important information		For your Record	Date Paid	Amount Paid	
			20/03/79	650.00	

This was the beginning of Brooks Hire. After paying off the aircompressors, Doug decided to leave Barrow Island and run his business from a shed in Eneabba.



What started out as 2 compressors, soon turned into 12 pumps on hire, then an 8T crane was purchased. At the time, Doug didn't have the \$500 needed to freight the crane from Perth to Eneabba so he drove it 13 hours to get it there himself. Along the way he noticed the crane was starting to go off course and was heading towards an oncoming truck. He reeved the crane to the side and took his foot off the accelerator at the same time not realising that he'd lose steering, so he ran off the road. Lesson learned, he didn't do that again!



Doug was living in a humpy at the back of the shed with his little dog for company. He was working long hours during the week, and driving to Perth on the weekend for parts. It was during one of these trips that he met Roma, his future wife.



With the business continuing to grow, Brooks Hire set up shop in Hogarth Street, Cannington and hired their first apprentice. It wasn't too long before they purchased their own yard in Canning Vale, where they are still located today. The yard was a blank canvas and Doug purpose built the infrastructure to accommodate his growing business. The rest, as they say, is history.



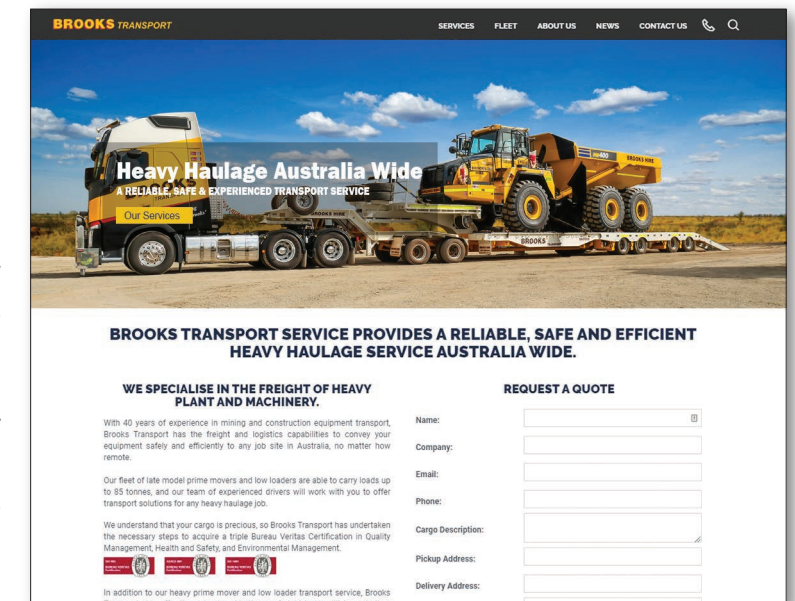




## Website goes live

[www.brookstransport.net.au](http://www.brookstransport.net.au)

To coincide with the opening of Brooks Transport Service, we have also launched a new website. The overall design of the website has been mirrored to reflect the Brooks Hire branding which reinforces our strength in the industry. It categorises our assets making it easy for users to understand our capabilities and make enquiries. The website is a work in progress and we will continue to update it as the business evolves.



# Introducing Brooks Transport Service

You may have noticed 'Brooks Transport' branded trucks driving around now. Our registered name is Brooks Transport Service and it's a new division of Brooks Hire Service.

We've created this division to strengthen our transport service for our hire customers, and also to create opportunities for growth in the transport industry. Our trucks will not only be used to transport our own machines, but to offer a transport service to the wider community. This creates another income stream and further protects Brooks Hire by diversification.

This year, we've taken delivery of two Volvo FH540 6x4 Prime Movers (Globetrotter Sleeper Cabs), and we have another one of these on order which is due to arrive over the coming months.

*"We've taken delivery of two Volvo FH540 6x4 Prime Movers (Globetrotter Sleeper Cabs)."*

These new prime movers join our existing fleet of trucks which includes Tipper Trucks, Side Tippers, Freight Trucks and Tilt Trays. We've also had some of our 'older' vehicles branded with the new 'Brooks Transport' decals so you might notice these on the road as well. There's been a lot of positive feedback on the new trucks and we're already picking up external transport jobs.





# Covid - 19

## Our response to the Coronavirus pandemic

Brooks Hire has been continually monitoring the number of cases of COVID-19 in Australia and understands that this situation will impact its employees and the operations of the business. Our number one goal is to protect the health and wellbeing of our employees, customers, suppliers and their families, whilst also trying to minimise the impact on the company.

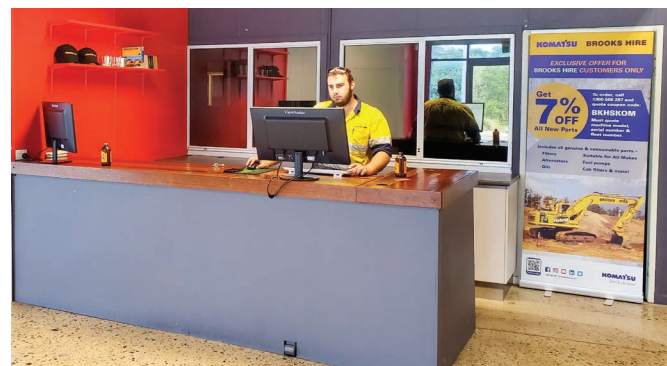
With COVID-19 restrictions gradually lifting and all our staff back working on site, we will continue to create the safest work environment we can. Whilst social distancing rules ease, it is important we maintain good hygiene. We will stock hand sanitizer as a staff amenity at every branch for the foreseeable future.

*“As an initiative to help employees stay healthy during this period and over winter, Brooks Hire will reimburse the fee for any employees who wish to get the flu vaccine.”*

We will continue to stay up-to-date with government notifications and meet the requirements set out by health departments.



For more information on our COVID-19 stance please refer to our COVID-19 Management Strategy.



## New Mackay Branch Opens

### 23 Barnes Creek Road, Cremorne QLD 4740

At the beginning of April 2020, we started moving machines into our new Mackay branch in Queensland. Shortly after this, the branch opened for business with a soft advertising campaign on social media. As an opening special to generate new business, Brooks Hire offered our customers free mobilisation within 250km of Mackay for hires of 3 months or more.

Currently we have 10 machines at our Mackay branch including a brand new Volvo L220H Tool Handler, three Komatsu excavators, a Komatsu 30t artic. dump truck, Komatsu WA500 wheel loader, Cat 16' grader, Cat tracked skid steer, 14kl water truck and a tipper truck. We will continue to grow our fleet in Mackay as machines are required.

Mackay is Brooks Hire's 14th branch in Australia, and fourth branch in Queensland. This branch will be used as a hub for the Central Queensland mining industry.

### More New Branches Opening Soon

Brooks Hire just keeps on growing with another two new branches opening soon. Port Augusta, in South Australia will be opening in June 2020, and Albany, in the south west of Western Australia is scheduled to open in August 2020.

We are currently seeking a Workshop Foreman for the Port Augusta branch, and as always, internal staff Submissions Of Interest are welcomed.





# It's A Long Way To The Top!

## Brooks Hire Celebrates 40 Years In Business



On Saturday 7th March, the Brooks family celebrated 40 years in business with a first-class event at the Crown Grand Ballroom, Perth. After pre-dinner drinks in the foyer, the doors swung open to a stunning visual and audio display as Cher 'Turned Back Time' while the guests found their seats. Comedian, Vince Sorrenti was the MC for the evening and soon had everyone in stitches with a combination of his renowned style of Aussie / Italian humour. With the crowd in good spirits, and the drinks flowing freely, Doug Brooks was invited to the stage where he enthralled the audience of nearly 700 people with his story of how Brooks Hire began, complete with a slide show of old photos. The guests were then treated to another spectacular song and dance show by Annie Lennox while mains were being served.

Following mains came the famous Brooks Hire 'Harley Davidson Draw', which was conducted by Andy Graham, CEO of the Civil Contractors Federation of WA, and won by NRW Mining Contractors. The prize was graciously accepted by Jules Pemberton, CEO of NRW, who announced that the company would be donating the motorcycle to Ronald McDonald House Charities. The evening then kicked on to the rock beat of Daren Reid and The Soul City Groove who had everyone on the dance floor until midnight. It was a fantastic night, celebrating a momentous milestone, and was thoroughly enjoyed by all who attended. It was a last hurrah for the party season and we were extremely lucky to hold this event. Coronavirus restrictions came into full swing just a week later meaning all events were cancelled. Cheers to Brooks Hire!





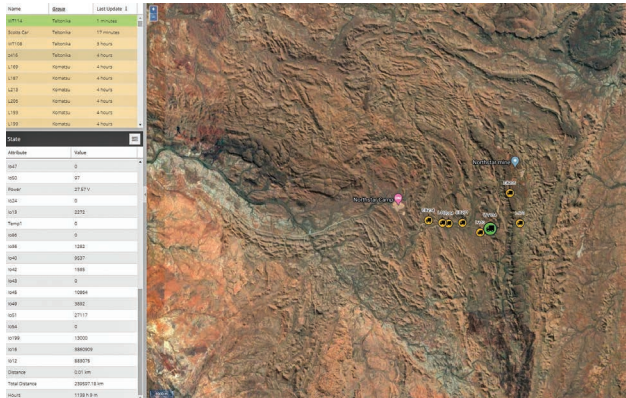
# IT News

## Using innovation to improve our business

Some exciting news from the IT Department, Brooks Hire are in the process of creating our own custom fleet tracker - Brosat. By consolidating, KomTrax, My Cat and TAVL and others, Brosat will become a one stop portal for managing our entire fleet.

### Features will include:

- Update Fleet usage hours directly into Greentree allowing predictive, preventative maintenance options.
- Easy view of Fault codes.
- Geo Fencing notifications.
- Mobile App available.
- Parts Tracking is also being tested with portable tracker that can be included in parts shipping.
- Future - Customer interface for clients to view their hire equipment's location and usage.



In other IT news, after many years with Addax we have decided to move our Greentree support provider to Star. Star has over 40 employees nationwide and has been involved with Greentree development since the beginning. Star employ fulltime Greentree developers and we can expect timely and attentive support to our key business system.

The dispatch/receivable phone app is still in development, we are looking to roll this out nationally. If you have not been setup yet, please contact Scott, our IT Manager, regarding the procedure. We have been using the new system in Canning Vale for several weeks, vastly speeding up the dispatch/receivable process. The high-resolution photos with plant code, location and date stamp have made it a very effective tool for showing quality, zoomable before and after photos of machinery, which is imperative for on charging damages, missing items, GET etc.

# CCF News

## Congratulations Lenore!



Our Hire Manager, Lenore Brooks was recently crowned a winner of CCF WA's 'Women In Civil' award as a part of their Industry and Training Awards. This is a huge achievement and really cements Lenore's future in the Civil Construction industry. For the first time ever in history, there was a tie for first place, with the other recipient being Jazzmin Stevenson from Downer Group. Originally the Awards Presentation Night was supposed to be held at The Hyatt Regency on 27th March, however this event was cancelled due to Covid-19.

## Dixy Hits The Big Screen!



Anthony Dix, our Adelaide Branch Manager recently featured in a short video clip for Brooks Hire. The film shoot was organised by the CCF SA branch to help promote its member's businesses. On Monday 6th May, Anthony went to CCF House in Thebarton where Flix Productions were all set up for a professional shoot. We congratulate Anthony for a very polished performance. Keep your eyes on our social media to see the clip.

## COMMUNITY NEWS

# Doing It For The Kids



Brooks Hire are very proud to announce that we have just forged an alliance with Ronald McDonald House Charities for the benefit of families with sick children.

We have arranged for one of our excavators to be painted and branded with RMHC's branding, and for every hour that this machine is hired, we will donate \$2 to Ronald McDonald House Charities.



*“For every hour that this machine is on hire, we will donate \$2 to Ronald McDonald House Charities.”*

Brooks Hire Service will be purchasing a brand new Komatsu PC200LC-8M0 Excavator for the purpose of this exercise. The new machine is already on order and is due to arrive in Perth on 7th July this year. Trent Silver and Aaron Dent will be in charge of 'beautifying' the digger.

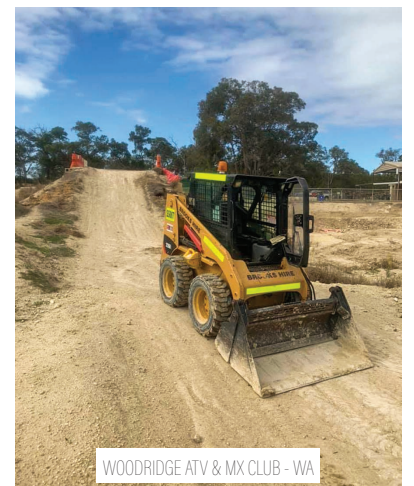
Ronald McDonald House Charities provide accommodation, essential care and support to the families of sick children who live a long way from the medical care that their child needs.

As this excavator will be located in the South West of WA, we have decided to dedicate the funds that it raises to the WA House. We hope to expand this program in the future to include a machine from each state.

# Supporting our Community Clubs



While Coronavirus has kept many of our sporting and community groups shutdown recently, some clubs are using the time to get their premises in tip top condition for when they can re-open. Brooks Hire has recently lent our equipment to Woodridge ATV & MX Club in WA, and also Top End Motocross Club in the Northern Territory. It was great to see some photos from the clubs and we're glad to help our community return to this 'new normal'.





# New Machines

## In The Brooks Hire Fleet

The last three months have been flat out for our Asset Manager with 35 new machines being delivered, plus attachments. We've been increasing our fleet numbers to supply machines to our new branches, as well as keep up with new hires. Take a look at some of our new machines.



### Caterpillar 336 Excavators + 3 Buckets

ASSET EX295 & ASSET EX296

We had two of these large Cat excavators delivered to our Perth yard on the 9th April. Both excavators are now out on hire.



### Komatsu PC228USLC-8 Excavators

ASSET EX285 & ASSET EX286

Two zero swing excavators arrived in Perth on 4th March.



### Komatsu WA250PZ-6 Tool Handler

ASSET L234

Arrived on 14th May and was out on hire the next week.

### Volvo L220H Tool Handler + Loadrite & F180 Hydraulic Spreading Forks

ASSET L225

Josh Willett was on hand to take delivery of this machine in Brisbane. This is the first L220H model in our fleet.



### Komatsu Excavators

PC55MR-5 & PC138US-11

ASSET EX289 & ASSET 292

Our Perth yard took a double delivery on the 15th May adding these two Komatsu excavators to the fleet.



### Caterpillar 226B-3 Wheeled Skid Steer

ASSET SS021

Delivered to Melbourne on 8th May, now out on hire.



### Isuzu FVZ 260-300 14kl Water Trucks

ASSETS WT109, WT115, WT116, WT117, WT120, WT121, WT122

7 New 14kl water trucks!



### Wacker Neuson DV90 9t Site Dumper

ASSET DU001

This is the very first Site Dumper in the Brooks Hire fleet. Pictured here is Wacker Neuson Sales Manager, Johannes Mohr with our Victorian Branch Manager, Shane Buckleigh. The new dumper arrived in Melbourne on 13th May and was out on it's first job on the Great Ocean Road just 6 days later. The client was so impressed that he sent us a great review. We have another two of these machines on order.



### Caterpillar 150AWD Grader

ASSET G053 & ASSET G054

We took delivery of 2 of these graders. G053 featured in a 3D demonstration/training video before going out on hire.



### Caterpillar 950M Tool Carrier

ASSET L231

Arrived on 11th May and went straight out on hire.



### Caterpillar 301.8 Mini Excavators

ASSET EX302 & EX303

Vinny Yap, our Asset Manager took delivery of this new mini digger on 26th May. It's the only one of its size that comes with an enclosed, pressurized, airconditioned cab. We had 2 of these delivered, one in Perth & one in Melbourne.

### Komatsu HM400-3 Artic. Dump Trucks

ASSET ADT100 & ADT101

We had our 100th Dump Truck arrive in Perth on 7th May, followed in quick succession by Dump Truck number 101. They've now both been stickered up and are out earning their keep.





# Marketing

## Radio Advertising

Over the last 6 months we have invested heavily in radio advertising in Melbourne and Sydney as these are competitive markets and hard to break into.

### Break With Brooks Campaign



In February, we collaborated with WSM in Sydney, and Gold 104.3 in Melbourne to launch our first campaign - Break With Brooks. This involved increased advertising encouraging companies related to the construction industry to register with the radio station for a chance to win 'Smoko' on Brooks Hire. The winning businesses had the 'Street Team' arrive at their worksite with bacon & egg burgers and cold drinks, along with a heap of Brooks Hire promo gear. This campaign saw us attend 8 different worksites over the four week duration.



The campaign was designed to increase brand awareness for Brooks Hire in Sydney and Melbourne, and also to establish new relationships with future clients. Despite Sydney's crazy weather threatening to flood the city, it all went off without a hitch and was well received by all.

### Win A Harley Campaign

During May, we engaged a heavy saturation radio campaign promoting our Harley Davidson competition. Initially the campaign involved extra credits before and after the 'Sports Reports'. Unfortunately due to Covid-19, there was no sports news to report, so as a bonus we were given an extra 150 radio advertising spots to our normal advertising nationwide. This ended up being of benefit to all of our branches.

### Upcoming Campaigns

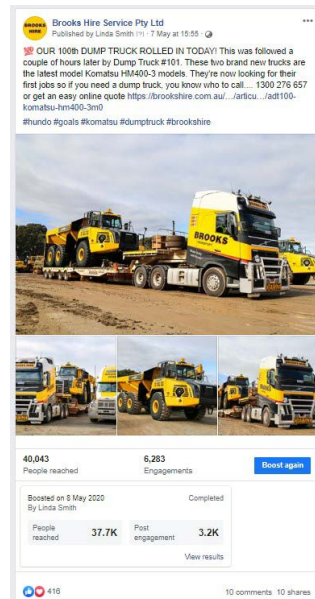
Our next major radio promotion is scheduled to take place in October and is called 'Friday Frothies'. The campaign is similar to our 'Break With Brooks' campaign except it involves winning a bar tab at their local pub for the workers. Depending on Covid-19 restrictions, we may have to change that campaign. Keep your eyes peeled.



Overall, we are pleased to see that our extra radio advertising has paid off, and have seen an increase in our customer base and machines on hire in Sydney and Melbourne.

## Social Media

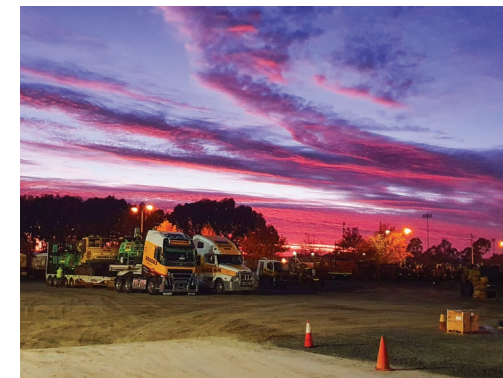
Our Social Media presence has grown exponentially over the last 12 months, directly increasing our brand awareness and securing more hires. These platforms should not be underestimated. If you have any ideas or photo opportunities, please send to [marketing@brookshire.com.au](mailto:marketing@brookshire.com.au). It is greatly appreciated and, in some cases, rewarded. We are always open to local sponsorship, and supporting charities, our staff and other stakeholders that we are affiliated with.



**WINNER**  
Dylan Prince - Kalgoorlie Branch



## Snap That Staff Photography Competition



Sheen Kovacs - Perth Branch

### Battle of the Sunrise

We received 3 great sunrise photos but we couldn't choose which one's best - Perth, Toowoomba or Adelaide?



Michael Jones - Toowoomba Branch



Madeline Paech - Adelaide Branch



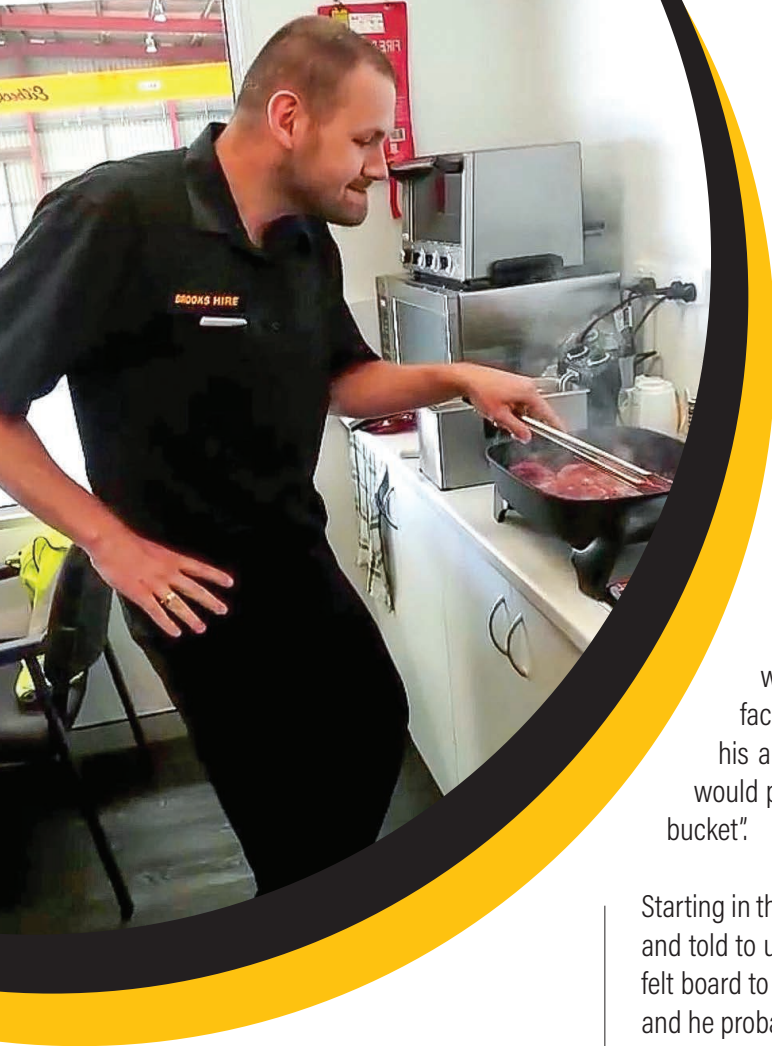
Trent Silver - Bunbury Branch



Shane Buckleigh - Melbourne Branch

Enter the Staff Photography Competition for your chance to win a \$50 egift card. Send your photo in high resolution to [marketing@brookshire.com.au](mailto:marketing@brookshire.com.au)





# Spotlight On

## Adrian 'Ado' Rorbach

**"The Yoghurt Slinger".** It was 2011 when Adrian presented himself to Stuart's office for his job interview and answered his first question. It was clearly apparent that Stuart would need to postpone his next meeting. There was at least 10 seconds of silence after each question, followed by a long drawn out monotone of an answer. It seemed like an inconceivable idea that he would ever be working in our fast paced Plant Hire Department, however no-one else with any signs of much talent applied for the job, so the slightly chubby faced Adrian was working in the Plant Department 3 weeks later. Also to his aid, was a Bachelor of Commerce which Stuart and Doug deliberated would probably have been unattainable if he was "a few teeth short of a rock bucket".

Starting in the Plant department Adrian was given a Collins 32 money column book and told to use it to track the equipment's billing. He would need to use pins on a felt board to track the equipment. This would have come to him as a bit of a shock and he probably thought this was not a wise career move, after all, Adrian's last job was Dry Hire Coordinator at Freo Group and all of their systems were computerized. None the less, he picked it up very well and ended up coordinating the entire excavator and attachment fleet.

Adrian currently looks after a great deal of customers in our Eastern Region. He's built up an excellent relationship with these customers, and we're unsure whether it's his jokes, or whether he spends about an hour and a half on the phone with them, or perhaps both.

Whether it is dehumidifiers for jerky, sausage stuffers or even just bringing in an entire crop of chilli plants, Ado sure does make it an exciting place to work.

**What was your first job:** Milk boy

**What is your role at Brooks Hire:**

Plant Coordinator however some still class me as the milk man.

**What achievement in life are you most proud of:** Errr it's a trap!...the wife and kids

**How would you describe yourself in 3 words:** Adrian Patryk Rorbach

**Where would we find you on the weekends:** I enjoy long walks on the beach at sunset. I'm easy going and I like travelling. I love laughing. I like going out and staying in with a glass of wine and a DVD.

**If you could invite anybody to dinner (dead or alive), who would it be:** Depends who's paying.

**You're going to a fancy dress party, who/what do you dress up as:** I'd dress up as Steve and attend with no shirt with extra salt around my nipples

**What song best sums up your life:** Probably the "Better being with Brooks" snippet.

# Welcome Aboard

## Michael Callins



Michael has recently joined the Brooks Hire team at our Karratha branch.

**What was your first job:** Fitter & Machinist

**What were you doing before coming to Brooks Hire:**

Working as a contractor for Rio Tinto

**What is your role at Brooks Hire:** HD Fitter

**What do you like about your job:**

Working on earthmoving gear, loved the gear since I was a kid.

**What achievement in life are you most proud of:** My wife and kids

**How would you describe yourself in 3 words:**

Outgoing, Caring and Adventurist

**Where would we find you on the weekends:** Out bush exploring or fishing.

**If you could invite anybody to dinner (dead or alive), who would it be:**

Steve Irwin

**You're going to a fancy dress party, who/what do you dress up as:**

AL from The Hangover

**Favourite colour:** Green

**Favourite type of cake:** Oreo Cheese cake



## Madeline Paech

Madeline joins the Brooks Hire team in Adelaide.

**What was your first job:** Bakers Delight

**What is your role at Brooks Hire:**

Trades Assistant (or cleaner!)

**Favourite type of cake:** ALL sorts of cake! duh!

**Favourite colour:** Hitachi Orange

**What do you do outside of work:**

I'm a total meme connoisseur!

**Where would we find you on the weekends:**

In PJs looking at memes!

*If you've had a baby, a birthday, gotten engaged or married, kicked a goal, or caught a big fish, we'd love to hear about it!*

*Send your photos and the details to [marketing@brookshire.com.au](mailto:marketing@brookshire.com.au)*

## Baby News!

Congratulations to our Service Coordinator, Joe Piotrowski, his lovely wife Amelia, and big brother Kyhe, on the safe arrival of their little boy Jedd.



**Name:** Jedd Linkin Piotrowski

**DOB:** 17th December 2019

**Weight:** 7lbs, 7oz

**Length:** 54cm



# The Puzzler Page



## Spot the Difference

There are 10 differences between the photos below. See if you can find them all.



## Word Solver

Find the 9 letter word using the letters in the grid, then try to make as many other words as you can. Words must be a minimum of 4 letters and must contain the middle letter. No proper nouns or plurals.  
**Good** - 10 Words    **Very Good** - 15 Words    **Excellent** - 18 or more

A	O	I
R	<b>B</b>	N
I	V	T

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

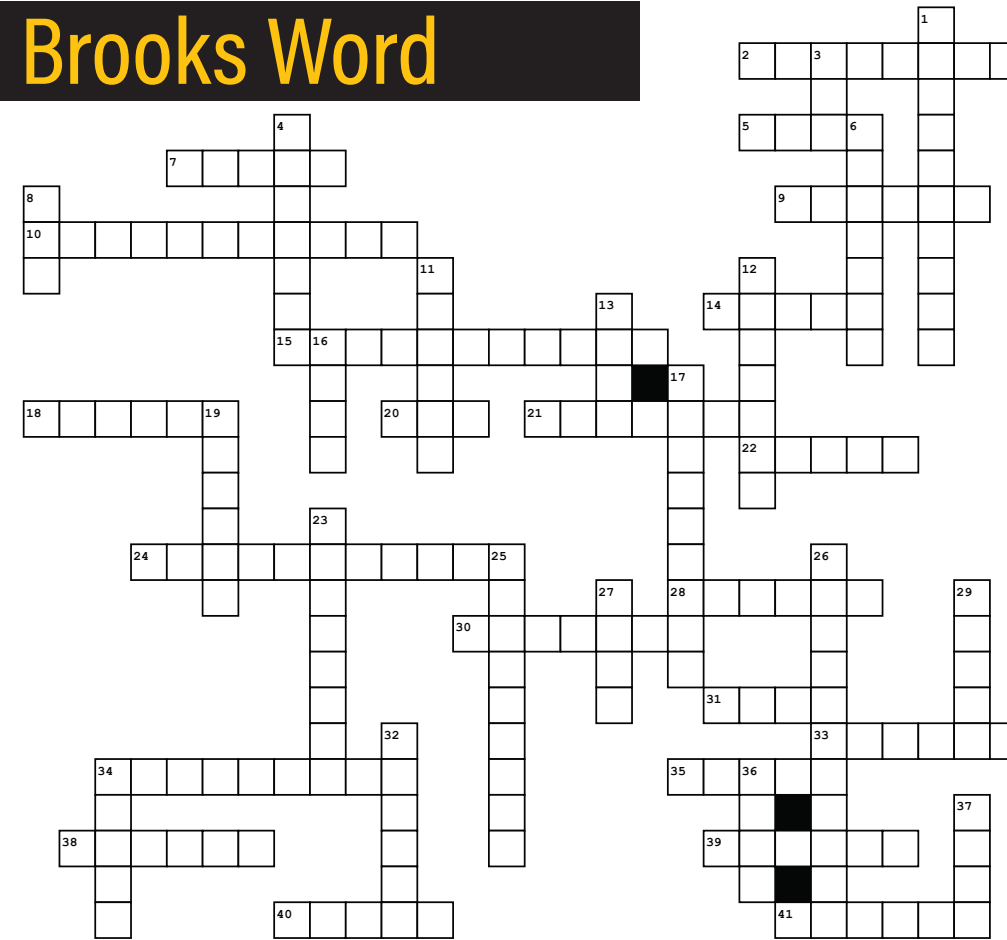
\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

## Brooks Word



This crossword is all about Brooks. Some answers you'll need to find by reading this magazine.

- Down**
- Our first type of hire equipment
  - Civil Contractors Federation
  - The name of this magazine
  - Ado's first job
  - Won last years Harley Davidson
  - Our latest branch location
  - Japanese brand of construction machines
  - A Brooks Hire baby
  - The charity that we are supporting
  - A type of truck
  - Our Managing Director
  - Our new TA in Adelaide
  - Key ingredient in Vinny's Kitchen
  - A machine that reaches the unreachable
  - Entertainer at the 40th Celebration
  - Winner of our photo competition
  - The name of our new fleet tracker app
  - Our Branch Manager in Melbourne
  - Michael Callin's favourite cake
  - It's what we do

- Across**
- A social media platform
  - Radio station in Sydney
  - Our first piece of mobile equipment
  - Operations Manager of the South West Region
  - Attachment for an excavator
  - The brand of our new prime movers
  - A type of dump truck
  - Who you're better being with
  - Abbreviation of Caterpillar
  - A type of roller
  - Morning tea?
  - The cause of social distancing
  - A new type of machine for Brooks Hire
  - Bucket at the front, digger at the back
  - You'll find him in Queensland
  - Scheduled to open in August 2020
  - It might be tracked or wheeled
  - Where the 40th Anniversary was held
  - Win one of these in our competition
  - Komatsu's colour
  - Location of our head office
  - Hitachi colour

## Sudoku

Fill the grid with digits so that each column, each row, and each of the nine 3x3 subgrids contain all of the digits from 1 to 9.

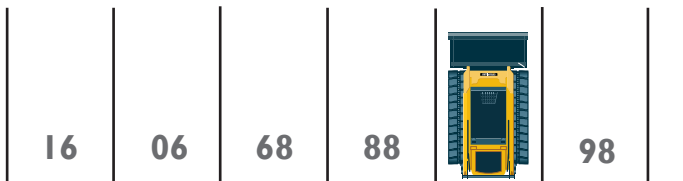
	6	8					3	
	4	2	9				6	8
1					3			
6				3	2		9	
		4					1	6
		9	7	6			5	
8				4				2
			8	7			3	5
								1
								9



## Brain Teasers

A boy was at a carnival and went to a booth where a man said to the boy, "If I write your exact weight on this piece of paper then you have to give me \$50, but if I cannot, I will pay you \$50." The boy looked around and saw no scale so he agrees, thinking no matter what the carny writes he'll just say he weighs more or less. In the end the boy ended up paying the man \$50. **How did the man win the bet?**

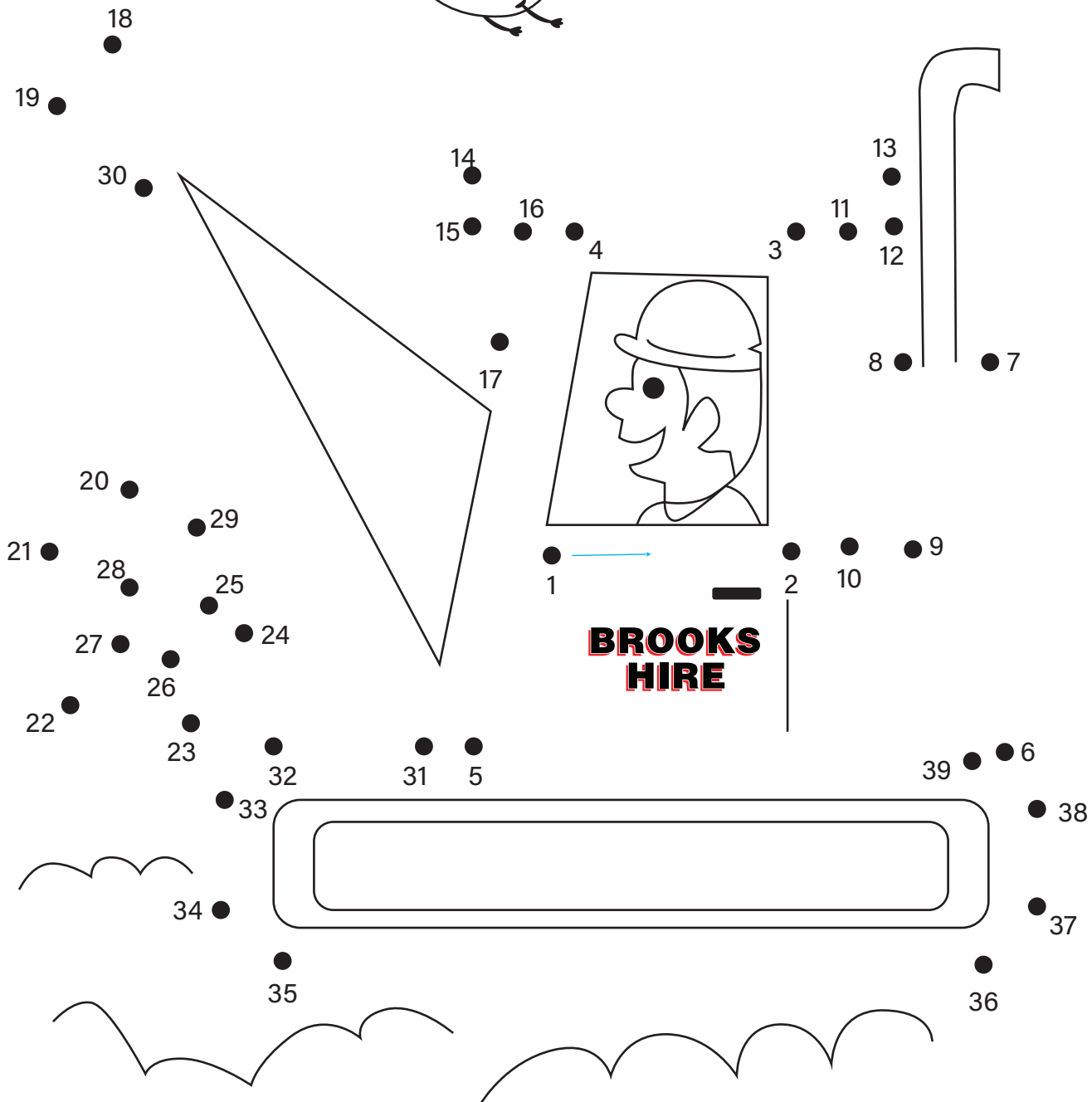
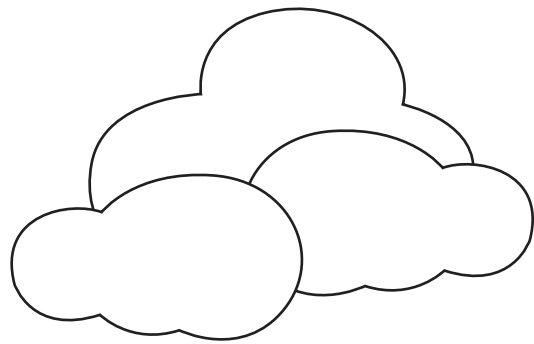
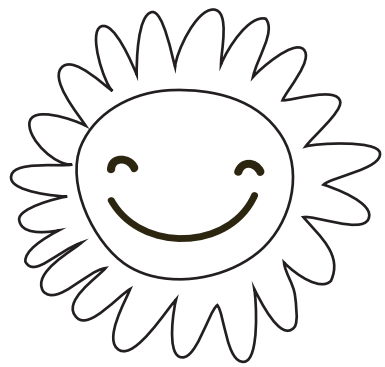
What number is the parking spot covered by the skid steer?





# Kid's Corner Join the Dots & Colour In

Get Mum or Dad to take a photo and email it to [marketing@brookshire.com.au](mailto:marketing@brookshire.com.au) with your name and age for your chance to win a cool prize.



## Vinny's Kitchen

“ This is a delicious Italian pasta recipe with a few simple ingredients just great for a busy working Mum or Dad. ”



### Spicy Spaghetti With German Cheese Kransky

#### Ingredients

- 1 pack Aldi German Style Cheese Kransky – sliced diagonally
- 400g Thin spaghetti
- Salt
- 100ml Olive oil
- 4 Garlic cloves, diced
- ½ cup Flat-leaf parsley – roughly chopped
- 1 tsp Chilli flakes
- Black pepper
- Parmesan cheese – grated

#### Instructions

1. Cook the spaghetti in a large saucepan of salted water according to the packet instructions. (approximately 8 mins)
2. Now, heat 10ml of olive oil and pan-fried the cheese kransky till brown, set aside.
3. About half way before the pasta is ready, add the rest of the olive oil into the frying pan, add garlic and chilli flakes.
4. Please keep ½ cup of the hot pasta salted water and drain the rest.
5. Add the pasta, ½ cup of the hot pasta water and parsley into the pan and keep tossing it with low heat.
6. Turn off the heat and add the cooked kransky, mix well and season with salt & black pepper and sprinkle with parmesan, if you like.



## Happy 30th Kyle!

Happy 30th birthday to Kyle Angel, our technician at our Adelaide branch. It was a traditional Aussie workshop celebration. Branch Manager, Anthony Dix was on hand to cook the barbie, and Frank and Madeline joined the party with a bag of Cheetos, party hats and poppers.







**BROOKS HIRE**

SML 2300KG

KOMATSU

BROOKS HIRE

**BROOKS HIRE**

KOMATSU

224  
PC200LC-6

TRWICE

BROOKS HIRE

BROOKS HIRE  
PC200

KOMATSU